

April, 2015

NOVANET EXPANSION

NovaNet has recently announced expansion into Georgia as a Medicaid network partner for several Carriers who are participating in the latest RFP issued by the State. NovaNet has experience in Medicaid contracting, working successfully with awarded Carriers in 1996 and in 2005. The company uses its existing statewide provider contracts with Physicians, Ancillaries and Hospitals as a basis for bringing these providers into the Carriers' programs. The initial awards for the current Georgia Medicaid bid are scheduled to be announced in July.

NovaNet is also considering working with several Carriers for their commercial healthcare exchange programs in Georgia, after successfully working in the exchange programs of other states by providing dental only access. NovaNet offers both medical and dental access for exchange programs in Georgia, Alabama and Tennessee.

In late 2015, NovaNet will also work with several Carriers for their Medicare Advantage programs in two of its directly contracted states. This expansion and the variety of services offered result from NovaNet's ability to maximize the resources of its rich provider base for the betterment of the providers and the populations served.

NOVANET DIRECT CONTRACTS INCREASE SUMMARY

In the first quarter of 2015, NovaNet increased its directly contracted group health provider network by the following percentages:

Georgia: Hospitals up 1%, Physicians up 4% and Ancillary Providers up 1%

Alabama: Physicians up 3% and Ancillary Providers up 0.6%

Northern Florida: Hospitals up 3% and Physicians up 4%

Tennessee: Hospitals up 1.5%, Physicians up 10% and Ancillary Providers up 1%

SPECIAL POINTS OF INTEREST:

- NovaNet expansion
- ReliaCare Alliance
- Dental networks
- Healthy recipe

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Raising Expectations

**PROVIDER SPOTLIGHT:
RELIACARE ALLIANCE IPA –
NATIONAL DMEPOS NETWORK**

PrimeCare O&P Network, which has participated in NovaNet’s workers’ comp and group health networks to provide custom orthotic and prosthetics care since March 2009, merged with ReliaCare Alliance in October 2014. The merger provides NovaNet’s clients and members access to more than 1,000 DME vendors nationwide, in addition to national coverage for custom orthotics and prosthetics.

ReliaCare Alliance is the only URAC accredited IPA in the country, which ensures that their providers’ credentials go above and beyond typical DMEPOS credentialing. The company is known for its single point of contact process and broad access to all categories of DMEPOS.

Of note is the fact that all of ReliaCare’s custom orthotics and prosthetics providers are independently owned and operated. Many of these practices have been in business for multiple generations—with one having been in the same family for 6 generations.

One of the primary benefits of independently owned facilities is that the owners and practitioners are part of the community where they live. They are “Main Street America” rather than “Wall Street America,” giving them the flexibility to make rapid decisions and fast turnarounds, while also making them personally accountable for ensuring the most appropriate and highest quality O&P treatment. For these certified practitioners and facilities, there is often no other option for O&P treatment in the area they service, and they consistently deliver superior patient service and top quality devices.

In addition, ReliaCare’s O&P facilities have their own in-house fabrication laboratories, so the same practitioner the patient sees for evaluation and fitting is the same practitioner who is overseeing the creation of that patient’s device. This model creates a seamless treatment protocol with personal, hands-on attention to each patient.

ReliaCare Alliance IPA, founded in 2010, is a closely held, privately owned organization based in Brooklyn, New York. For more information, visit: www.reliacare.com for DME/S or www.primecareop.com for custom O&P.



Raising Expectations

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NOVANET OFFERS PRIMARY ACCESS TO FOUR NATIONAL DENTAL NETWORKS

NovaNet offers access to four national dental networks. The **Aetna Dental® Administrator** network, the **Dental Health Alliance** network (through Assurant Health) and the **DenteMax** network and the **PPO USA/Connection Dental** network offer excellent national coverage and significant discounts.

There are over 128,000* available dental practice locations nationwide in the **Aetna Dental® Administrator** network, with national average savings of 15% to 50%**.

The **Dental Health Alliance** network offers access to over 130,000 dental provider locations across the country, with a 48% savings average.

The **DenteMax** network has more than 141,000 dentist access points nationally, with average savings of 35%.

There are over 108,600 dental provider locations in the **Connection Dental** network, with average national savings of 25% to 30%.

NovaNet can perform a GEO access analysis, a disruption report and/or a savings analysis for each dental network and offers a variety of repricing options for each network.

Each network has its own particular strengths in coverage in certain areas of the country. This variety of dental network options demonstrates once again that NovaNet is continuously striving to provide its clients with strong options and flexibility.

*According to the Aetna Enterprise Provider Database as of 12/31/12.

**Savings will vary by geographic area.



Aetna Dental® Administrators



Raising Expectations



EASY NO-BAKE GRANOLA BARS

2 cups Rice Krispies or rice cereal

4 cups quick cooking oats

1 stick of butter

1/2 cup honey

2/3 cup brown sugar

Coat a 9 X 13 glass baking dish with cooking spray or olive oil. Combine the Rice Krispies (or rice cereal) and oats in a bowl. Mix together well and set aside.

In a pot, combine the butter, honey and brown sugar and cook over medium-high heat. Cook until the butter melts and the mixture starts to bubble. Turn heat down and cook for about 2 more minutes, stirring well.

Pour butter/sugar/honey mixture into the Rice Krispies/oats mixture and mix well. Spoon into 9 X 13 dish and spread evenly. Let it cool, cut into bars and serve. For best results, place the baking dish in the refrigerator for about 20 minutes before cutting into bars.

Additions such as chocolate chips, coconut or dried fruit can be sprinkled on top and pressed into the mixture while it is still warm.

“LIFE EXPECTANCY WOULD GROW BY LEAPS AND BOUNDS IF GREEN
VEGETABLES SMELLED AS GOOD AS BACON.”

DOUG LARSON



About NovaNet

NovaNet was founded in 1994 to participate in the rapid evolution of healthcare moving from traditional fee-for-service to a managed care environment.

It began by providing statewide coverage in Georgia, Alabama and parts of Florida, and its acquisition of Tennessee Health Care in 2009 helped to complete its expansion into Tennessee. NovaNet also developed an affiliation network delivery system that now extends to all 50 states. Each of its Affiliates is the very best in their particular state in terms of coverage and providers of choice. The NovaNet national delivery system provides clients with the ability to work with a single source for group health, workers' compensation, health travel/wrap, dental and dental wrap plan coverage.

NovaNet is a national preferred provider organization (PPO) that delivers network coverage with a distinct perspective. They are not owned by physicians, hospitals, or insurance carriers, ensuring an independent body with no biases or competitive issues. NovaNet's entrepreneurial flexibility allows them to collaborate with clients and develop solutions that solve today's issues, as well as anticipate tomorrow's challenges. NovaNet and their affiliate partners are a single source for local, regional, and national PPO access, continually seeking innovative possibilities and solutions.

NovaNet's mission is to provide an innovative healthcare delivery system to benefit and better fit the needs of today's employers and providers.

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Raising Expectations


Network Coverage with a Different Perspective